

At A Glance

Who Would Benefit The Most?

Teams that are under pressure to deliver, re-establish focus, have new leaders, are in transition (starting or ending) or have become dysfunctional.

Business Issues

Addressed:

- Missed milestones/objectives
- Lack of clarity around purpose/roles/objectives
- Conflict
- Disruptive/damaging behavior
- Communication misunderstandings and assumptions

Outcomes Earned:

- Results that matter
- Objectives achieved
- Financial milestones met
- Team synergy
- Employee satisfaction
- Group clarity and direction
- Increased energy
- Commitment and enthusiasm
- Reduced time to market for key projects
- Full engagement of stakeholders
- Creation of a culture of performance
- Honesty
- Transparency and sustainability of the team.

Cost:

Retainer, contract or hourly

T E A M P E R F O R M A N C E

You Have Put Together A Great Team, But Why Aren't They Delivering?



Your team has all the right people, you have a plan, budget, access to resources, but each time you are together it feels like you are fighting your way through rush hour traffic. Does it feel like everyone gives you the party line, but you have an uneasy feeling that there is a big gap between what team members are saying and what they intend to do?

How would you answer these questions about your team?

- *What could this team deliver if they all focused on what mattered?*
- *What is stopping this team from delivering at that level?*
- *Is the communication among the group open, honest and productive?*
- *How do you get full engagement consistently?*

All leaders and teams struggle with these kinds of questions. BalancePoint partners with teams to deliver by working with them in real-time to connect them powerfully to their purpose. We bring clarity to what matters, encourage powerful decisions, challenge people to bring their full selves forward and remove excuses.

The Business Case for Team Development

BalancePoint works with teams to get on track to deliver results by placing a senior, certified executive business coach on the team. The BalancePoint Team Coach works with the team to eliminate barriers, remove excuses, establish accountability, and develop the overall capacity of the team.

The BalancePoint Coach calls it as they see it. Their business experience, outstanding communication skills and lack of political agendas allow them to get teams unstuck and moving quickly. Success is measured by reduced time to deliver, strong financial performance, higher quality outputs and far more effective, creative and committed team performance.

The results will amaze you. Want to see what it is all about? Call us at (403) 668 0185 for a complimentary coaching session. It's one hour that will make a huge difference in the success of your project.

What is stopping your team from performing at its best?